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PROFESSEUR FULL

DÉPARTEMENT : ECONOMIE ET SCIENCES SOCIALES

ÉQUIPE DISCIPLINAIRE : DÉCISIONS ET COMPORTEMENTS (C&DÉC)

AXE DE RECHERCHE : DÉCISIONS ET COMPORTEMENTS

FORMATION ET DIPLÔMES

- 2002 PhD en Sciences économiques Universidad Carlos III de Madrid, Madrid, Spain

EXPÉRIENCE PROFESSIONNELLE

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- 2018 - ... Professeur permanent (Burgundy School of Business)

AUTRES ACTIVITÉS

- 2018 - 2019 Co-Director MSc Data Science and Organizational Behavior (Burgundy School of Business, France)

ENSEIGNEMENTS

ÉQUIPE DISCIPLINAIRE

- Décisions et Comportements (C&Déc)

LANGUES D'ENSEIGNEMENT

- Anglais

ACTIVITÉS SCIENTIFIQUES

AXE DE RECHERCHE

- Décisions et Comportements

ACTIVITÉS DE RECHERCHE

Projets de recherche internationaux, nationaux ou régionaux

- 2015 - 2016 Main researcher Economic Science Institute & University of Nottingham
- 2015 - 2016 Main researcher University of Nottingham
- 2006 - 2007 Main researcher Comunidad de Madrid

ORGANISATION D'UN WORKSHOP OU SÉMINAIRE INTERNE

- 2018 Organizations and Markets Workshop
- 2017 Co-organizer Workshop on Exp. Advances in Organizational Behavior

AUTRE

- 2018 - ... Laboratory for Experimentation in Social Sciences and Behavioral Analysis (LESSAC) BSB
- 2010 - ... Research affiliate Economic Science Institute (ESI, Chapman University)
- 2011 - ... Research affiliate Granada Lab of Behavioral Economics (GLOBE)
- 2018 - 2019 Co-directeur du groupe de recherche LESSAC
- 2017 Centre for Decision Research and Experimental Economics (CeDEx) University of Nottingham
- 2015 - 2017 Centre for Research in the Behavioural Sciences (CRIBS, University of Nottingham) University of Nottingham

CONTRIBUTIONS INTELLECTUELLES

Articles dans des revues à comité de lecture

Corgnet, B., Hernan Gonzalez, R., Mateo, R., Peer Effects in an Automated World. *Labour Economics*, 2023. **CNRS 2, FNEGE 2, HCERES A (published on line)**

Brandts, J., Corgnet, B., Hernan Gonzalez, R., Ortiz, J.M., Sola, C., Watching or Not Watching? Access to Information and the Incentive Effects of Firing Threats. *Journal of Economic Behavior & Organization*, 2021, vol. 189, p. 672-685. **CNRS 2, HCERES A**

Corgnet, B., Gunia, B., Hernan Gonzalez, R., Harnessing the Power of Social Incentives to Curb Shirking in Teams. *Journal of Economics and Management Strategy*, 2021, vol. 30, n°1, p. 139-167. **CNRS 1, FNEGE 2, HCERES A**

Corgnet, B., Hernan Gonzalez, R., Kujal, P., On Booms That Never Bust: Ambiguity in Experimental Asset Markets with Bubbles. *Journal of Economic Dynamics & Control*, 2020, vol. 110. **CNRS 1, HCERES A**

Corgnet, B., Hernan Gonzalez, R., Revisiting the Tradeoff between Risk and Incentives: The Shocking Effect of Random Shocks?. *Management Science*, 2019, vol. 65, n°3, p. 1096-1114. **CNRS 1eg, FNEGE 1*, HCERES A**

Corgnet, B., Gómez Miñambres, J., Hernan Gonzalez, R., Goal Setting in the Principal-Agent Model: Weak Incentives for Strong Performance. *Games and Economic Behavior*, 2018, vol. 109, p. 311-326. **CNRS 1, HCERES A**

Bouwmeester, S., Hernan Gonzalez, R., Registered Replication Report: Rand, Greene, and Nowak (2012). *Perspectives on Psychological Science*, 2017, vol. 12, n°3, p. 527-542.

Capraro, V., Corgnet, B., Espin, A., Hernan Gonzalez, R., Deliberation favours social efficiency by making people disregard their relative shares: evidence from USA and India. *Royal Society Open Science*, 2017, vol. 4, p. 1-12.

Hernan Gonzalez, R., ¿Qué podemos aprender sobre incentivos a través de experimentos?. *Revista de Economía Industrial*, 2017, vol. 403, p. 29-37.

Clots Figueras, I., Hernan Gonzalez, R., Kujal, P., Trust and Trustworthiness under Information Asymmetry and Ambiguity. *Economics Letters*, 2016, vol. 147, p. 168-170. **CNRS 3, HCERES-ECO B, HCERES-GESTION B**

Corgnet, B., Espin, A., Hernan Gonzalez, R., Creativity and cognitive skills among millennials: Thinking too much and creating too little. *Frontiers in Psychology*, 2016, vol. 7, n°1626, p. 1-9.

Corgnet, B., Espin, A., Hernan Gonzalez, R., Kujal, P., Rassenti, S., To trust, or not to trust: Cognitive reflection in trust games. *Journal of Behavioral and Experimental Economics*, 2016, vol. 64, p. 20-27. **CNRS 4, HCERES-ECO A, HCERES-GESTION C**

Harrington, J., Hernan Gonzalez, R., Kujal, P., The relative efficacy of price announcements and express communication for collusion: Experimental findings. *Journal of Economic Behavior & Organization*, 2016, vol. 128, p. 251-264. **CNRS 2, HCERES-ECO A, HCERES-GESTION A**

Clots Figueras, I., Hernan Gonzalez, R., Kujal, P., Information Asymmetry and Deception. *Frontiers in Behavioral Neuroscience*, 2015, vol. 9, n°109, p. 1-10.

Corgnet, B., Espin, A., Hernan Gonzalez, R., The cognitive basis of social behavior: cognitive reflection overrides antisocial but not always prosocial motives. *Frontiers in Behavioral Neuroscience*, 2015, vol. 9, n°287, p. 1-17.

Corgnet, B., Gomez Miñambres, J., Hernan Gonzalez, R., Goal Setting and Monetary Incentives: When Large Stakes Are Not Enough. *Management Science*, 2015, vol. 61, n°12, p. 2926-2944. **CNRS 1eg, AERES Gestion A**

Corgnet, B., Hernan Gonzalez, R., Kujal, P., Porter, D., The Effect of Earned vs. House Money on Price Bubble Formation in Experimental Asset Markets. *Review of Finance*, 2015, vol. 19, n°4, p. 1455-1488.

Corgnet, B., Hernan Gonzalez, R., Mateo, R., Cognitive Reflection and the Diligent Worker: An Experimental Study of Millennials. *PLOS One*, 2015, vol. 10, n°11, p. 1-13.

Corgnet, B., Hernan Gonzalez, R., Mccarter, M., The Role of the Decision-Making Regime on Cooperation in a Workgroup Social Dilemma: An Examination of Cyberloafing. *Games*, 2015, vol. 6, n°4, p. 588-603.

Corgnet, B., Hernan Gonzalez, R., Rassenti, S., Firing Threats: Incentive Effects and Impression Management. *Games and Economic Behavior*, 2015, vol. 91, p. 97-113. **CNRS 1**

Corgnet, B., Hernan Gonzalez, R., Rassenti, S., Peer Pressure and Moral Hazard in Teams: Experimental Evidence. *Review of Behavioral Economics*, 2015, vol. 2, n°4, p. 379-403.

Corgnet, B., Hernan Gonzalez, R., Schniter, E., Why Real Leisure Really Matters: Incentive Effects on Real Effort in the Laboratory. *Experimental Economics*, 2015, vol. 18, n°2, p. 284-301. **CNRS 1, AERES Gestion A**

Corgnet, B., Hernan Gonzalez, R., Don't Ask Me If You Will Not Listen: The Dilemma of Consultative Participation. *Management Science*, 2014, vol. 60, n°3, p. 560-585. **CNRS 1eg, AERES Gestion A**

Gunia, B., Corgnet, B., Hernan Gonzalez, R., Surf's Up: Reducing Internet Abuse without Demotivating Employees. *Academy of Management Annals*, 2014, vol. 1, p. 13761.

Brañas Garza, P., Garcia, T., Hernan Gonzalez, R., Cognitive effort in the Beauty Contest Game. *Journal of Economic Behavior & Organization*, 2012, vol. 83, n°2, p. 254-260. **CNRS 2, AERES Gestion A**

Garcia Gallego, A., Georgantzis, N., Hernan Gonzalez, R., Kujal, P., Managing a Duopolistic Water Market with Confirmed Proposals: An Experiment. *Revista Internacional de Sociologia*, 2012, vol. special issue on Behavioral and Experimental Econo, p. 189-213.

García-Gallego, A., Georgantzis, N., Hernan Gonzalez, R., Kujal, P., How do Markets Manage Water Resources? An Experiment. *Environmental and Resource Economics*, 2012, vol. 53, n°1, p. 1-23. **CNRS 2, AERES Gestion**

Hernan Gonzalez, R., Kujal, P., Vertical Integration, Market Foreclosure and Quality Investment. *Portuguese Economic Journal*, 2012, vol. 11, n°1, p. 1-20.

Garcia, A., Hernan Gonzalez, R., Kujal, P., List Pricing and Discounting in a Bertrand-Edgeworth Duopoly. *International Journal of Industrial Organization*, 2009, vol. 27, n°6, p. 719-727.

Hernan Gonzalez, R., Marin, P., Siotis, G., An Empirical Evaluation of the Determinants of Research Joint Venture Formation. *Journal of Industrial Economics*, 2003, vol. 51, n°1, p. 75-89.

Chapitres d'ouvrages

Harrington, J., Hernan Gonzalez, R., Kujal, P., Communication and collusion. Altman, M., *Real World Decision Making: An Encyclopedia of Behavioral Economics*, Santa Barbara, California: ABC-CLIO, 2015, p. 68-70.

Hernan Gonzalez, R., Kujal, P., Gender differences in cooperation and competition. Branas, P., Cabrales, A., *Experimental Economics I: Economic Decisions*, Basingstoke: Palgrave Macmillan, 2015, p. 154-168.

Bottino, E., Hernan Gonzalez, R., Kujal, P., Diferencias de género en cooperación y competencia. *Economía experimental y del comportamiento*, Barcelona, 2011.

Conférences académiques

Hernan Gonzalez, R., You will not regret it: On the practice of randomized incentives. *13th Conference of the French Experimental Economics Association (ASFEE 2023)*, 25-26 mai 2023, Montpellier, France.

Hernan Gonzalez, R., You will not regret it: On the practice of randomized incentives. *SEET 2023 Workshop "Southern Europe Experimental Team's Meeting"*, 2-3 février 2023, Valence, Espagne.

Hernan Gonzalez, R., Demand for Institutions and Opportunistic Behavior: Experimental Evidence. *12th International Conference of the French Association of Experimental Economics (ASFEE 2022)*, 30 juin-1er juillet 2022, Lyon, France.

Hernan Gonzalez, R., What happens when I don't know? The role of uncertainty and feedback on incentive design (and risk attitudes). *Theory-Experimental Seminar*, 21 novembre 2022, Alicante, Espagne.

Hernan Gonzalez, R., Corgnet, B., On the appeal of complexity. *CIMEO Workshop in Experimental Economics*, 23-24 juin 2022, Rome, Italie.

Hernan Gonzalez, R., The boss is a machine!. *Workshop on Actions, Contributions and Games*, 14-16 octobre 2021, Dijon, France.

Hernan Gonzalez, R., Working too much for the little: Stochastic rewards cause work addiction. *Workshop "Predicting Actions and Behavior in the Lab and Outside"*, 15-16 juillet 2021, Cordoue, Espagne.

Biot Paquerot, G., Chaboud, M-C., Camus, A., Ashta, A., Hernan Gonzalez, R., Spiegelman, E., Impact of the WISE in France : A critical overview. *15th Organization Studies Workshop*, 20-23 mai 2020, Chania, Grèce.

Ashta, A., Biot-Paquerot, G., Camus, A., Chaboud, M-C., Hernan Gonzalez, R., Spiegelman, E., Impact of WISE in France: A critical Overview. *Social Impact Investments International Conference*, 5-6 décembre 2019, Rome, Italie.

Hernan Gonzalez, R., Incentives in labor markets. *ESA European Meeting*, 4-7 septembre 2019, Dijon, France.

Hernan Gonzalez, R., Lack of trust, demand for institutions and pro-social behaviour: some experimental evidence. *Mini-Conference on Governance and Social Entrepreneurship*, 31 mai 2019, Dijon, France.

Hernan Gonzalez, R., Gaechter, S., Corgnet, B., Stressing you out for your own bad! Uncertainty and work addiction. *9th International Conference of the French Association of the Experimental Economics*, 14-15 juin 2018, Nice, France.

Séminaires de recherche

Hernan Gonzalez, R., Rac(g)e against the Machine? Social Incentives when Human Meet Robots", *LESSAC Research Seminar*, 14 novembre 2019, Dijon, France.

Autres contributions

Hernan Gonzalez, R., Chair de la session Markets I (SEET 2023 Workshop "Southern Europe Experimental Team's Meeting", February 2-3, 2023, Valence, Spain), 2023, Valence, Espagne.

Hernan Gonzalez, R., Chair de la session "Social preferences 1", 2022, Lyon, France.

Hernan Gonzalez, R., Gómez-Miñambres, J., Hochman, G., Ayal, S., Corgnet, B., Editorial : Applications of reference dependence, pour le Volume 91 du *Journal of Economic Psychology*, 2022, France.

Corgnet, B., Georgantzis, N., Hernan Gonzalez, R., Spiegelman, E., Sutan, A., "How I met Vernon Smith" - Introduction to the plenary talk of Vernon Smith, 2018, Dijon, France.