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PROFESSEUR FULL

DÉPARTEMENT : WINE & SPIRITS

COORDINATEUR AXE DE RECHERCHE WINE & SPIRITS

ÉQUIPE DISCIPLINAIRE : WINE & SPIRIT BUSINESS (WS)

AXE DE RECHERCHE : WINE & SPIRITS

FORMATION ET DIPLÔMES

- 1993 PhD en Sciences économiques European University Institute, Florence, Italie
- 1990 Maîtrise European University Institute, Florence, Italie
- 1989 Maîtrise University College of Swansea, Royaume-Uni
- 1986 Licence en Sciences économiques University of Piraeus, Grèce

EXPÉRIENCE PROFESSIONNELLE

EXPÉRIENCE PROFESSIONNELLE

- 2017 - ... Professeur permanent (Burgundy School of Business, Dijon, France)
- 2013 - 2017 Professeur en économie comportementale (Université de Reading, Royaume-Uni, Reading, Italie)
- 2009 - 2013 Professor of Economic Theory and Experimental Economics (Universitat Jaume I, Castellón, Espagne, Castellón, Espagne)
- 2000 - 2001 Visiting Professor, Economics Department (University of Crete, Grèce, France)

AUTRES ACTIVITÉS

- 2003 - 2013 Assistant Professor, Economics Department (University of Ioannina, Grèce, France)
- 2018 2018: Visiting Professor, Economics Department (University of Florence, Italy, Florence, Italie)
- 2014 Visiting Professor, Economics (University of Bratislava, Slovakia, Bratislava, Italie)
- 2011 - 2012 Visiting Research Affiliate, Economic Science Institute (Chapman University, Etats-Unis, France)
- 2007 - 2008 Visiting Professor, Economics Department (University of Cyprus, France)
- 2004 - 2009 Visiting Professor (ERMES) (Université Paris II, Paris, France)
- 2008 - 2013 Research Excellence Chair (Investigador de Reconocida Valía) (Universidad de Granada, Espagne, Granada, Espagne)

ENSEIGNEMENTS

ÉQUIPE DISCIPLINAIRE

- Wine & Spirit Business (WS)

NIVEAUX D'ENSEIGNEMENT

- Niveau L et M

LANGUES D'ENSEIGNEMENT

- Autre
- Anglais
- Espagnol
- Français
- Italien

ACTIVITÉS SCIENTIFIQUES

AXE DE RECHERCHE

- Wine & Spirits

DOMAINE D'INTERVENTION

- Economie (Agriculture, Économie de l'environnement) : Vins
- Economie (Economie du travail, démographie) : Discrimination
- Economie (Economie expérimentale) : Agro-alimentaire
- Economie (Économie industrielle) : Vins
- Psychologie - Education (Psychopathologie) : Comportements anti-sociaux

ACTIVITÉS DE RECHERCHE

Projets de recherche internationaux, nationaux ou régionaux

- 2019 - 2024 Projet H2020 - IPM Decisions: Stepping-up integrated pest management decision support for crop protection Burgundy School of Business
- 2018 - 2022 Projet ANR - Green Innovation: Creativity, Risk and Social context (GrICRIS) Burgundy School of Business
- 2019 - 2022 Projet H2020 - PrimeWater: Delivering Advanced Predictive Tools from Medium to Seasonal Range for Water Dependent Industries Exploiting the Cross-Cutting Potential of EO and Hydro-Ecological Modeling Burgundy School of Business
- 2016 - 2017 Prisoners' pro-social values under the prism of interaction with non-institutionalised social groups. An experimental assessment in the presence of monetary incentives (British Academy/Leverhulme) University of Reading, Royaume-Uni

CHERCHEUR AFFILIÉ

- 2019 - 2021 Aspectos tangibles e intangibles del 'valor' y su rol en la formación de burbujas económicas Universitat Jaume I, Castellon, Espagne
- 2015 - 2017 SOCIALOG. Horizon 2020, Marie Curie Fellowship for Dr. F. Exadaktylos University of Reading, Royaume-Uni

AUTRE

- 2017 - ... Directeur du Wine & Spirits Business Lab Burgundy School of Business
- 2003 - 2013 Directeur, Laboratoire d'Economie Expérimentale Universitat Jaume I, Castellon, Espagne
- 2008 - 2013 Directeur, Laboratoire EGEO Universidad de Granada, Espagne

IMPLICATION DANS LES ACTIVITÉS DE L'ÉCOLE

- Suivis de thèses professionnelles
- Autres activités
- Tenue d'heures de permanence pour recevoir les étudiants
- Participation / présentation lors d'un séminaire de recherche organisé à BSB
- Participation aux réunions académiques
- Activité de recherche dans le cadre d'un projet piloté par le CEREN ou avec un permanent de la Faculté de BSB
- Participation à un ou plusieurs comités scientifiques
- Participation aux réunions organisées au sein du département d'enseignement

CONTRIBUTIONS INTELLECTUELLES

Articles dans des revues à comité de lecture

Agnoli, L., Urquhart, E., Georgantzis, N., Schaeffer, B., Simmons, R., Hoque, B., Neely, M.B., Neil, C., Oliver, J., Tyler, A., Perspectives on user engagement of satellite Earth observation for water quality management. *Technological Forecasting and Social Change*, 2023. **CNRS 2, FNEGE 2, HCERES A (published on line)**

Sabater-Grande, G., Georgantzis, N., Herranz-Zarzoso, N., Goals and guesses as reference points: a field experiment on student performance. *Theory and Decision*, 2023, vol. 94, p. 249-274. **CNRS 2, HCERES A**

Vasileiou, E., Karamanos, A., Georgantzis, N., Who wants to be an entrepreneur in the Balkans? From perceptions and beliefs to intentions. *Journal of Management Development*, 2023, vol. 42, n°2, p. 141-161. **CNRS 4, FNEGE 4, HCERES C**

Visalli, M., Dubois, M., Schlich, P., Ric, F., Cardebat, J-M., Georgantzis, N., A dataset on the sensory and affective perception of Bordeaux and Rioja red wines collected from French and Spanish consumers at home and international wine students in the lab. *Data in Brief*, 2023, vol. 46.

Visalli, M., Dubois, M., Schlish, P., Ric, F., Cardebat, J-M., Georgantzis, N., Relevance of free-comment to describe wine temporal sensory perception: An application with panels varying in culture and expertise. *Food Quality and Preference*, 2023, n°105. **CEREN COMPL. LIST**

Xeferis, D., Barreda-Tarrazona, I., Garcia-Gallego, A., Georgantzis, N., Catalog competition: Theory and experimental evidence. *Economic Inquiry*, 2023, vol. 61, n°1, p. 122-137. **CNRS 2, FNEGE 3, HCERES A**

Bolatito Ibrahim, S., Srinivasan, C., Georgantzis, N., Agricultural production inefficiency in Nigeria: the contribution of farming households' ill-health disability. *Tropical Agriculture*, 2022, vol. 99, n°1.

Georgantzis, N., Gutiérrez-Hita, C., Sánchez-Soriano, J., Learning and Applying Cooperative Solutions: A Classroom Experiment on Transportation Games. *Axioms*, 2022.

Herranz-Zarzoso, N., Georgantzis, N., Sabater-Grande, G., Self-selection bias in a field experiment: recruiting subjects under different payment schemes. *Bulletin of Economic Research*, 2022, vol. 74, n°2, p. 421-426. **CNRS 3, HCERES B**

Martinho, V.J.P.D., Cuhna, C.A.D.S., Pato, M.L., Costa, P.J.L., Sánchez-Carreira, M.C., Georgantzis, N., Rodrigues, R.N., Coronado, F., Machine Learning and Food Security: Insights for Agricultural Spatial Planning in the Context of Agriculture 4.0. *Applied Sciences*, 2022, vol. 12, n°22.

Martinho, V.J.P.D., Mourao, P.R., Georgantzis, N., Efficiency of the European Union farm types: Scenarios with and without the 2013 CAP measures. *Open Agriculture*, 2022, vol. 7, n°1, p. 93-111.

Sabater-Grande, G., Garcia-Gallego, A., Georgantzis, N., Herranz-Zarzoso, N., The effects of personality, risk and other-regarding attitudes on trust and reciprocity. *Journal of Behavioral and Experimental Economics*, 2022, vol. 96. **CNRS 3, FNEGE 3, HCERES B**

Vasileiou, E., Georgantzis, N., Attanasi, G., Llerena, P., Green innovation and financial performance: A study on Italian firms. *Research Policy*, 2022, vol. 51, n°6. **CNRS 1, FNEGE 1*, HCERES A**

Vecco, M., Georgantzis, N., Kroonenberg, P., Is it the firm, the innovator, or the innovation? Determinants of perceived non-imitability leading to unprotected Intellectual Property. *International Review of Law and Economics*, 2022, vol. 72. **CNRS 1, FNEGE 3, HCERES A**

Ambali, O.I., Areal, F.J., Georgantzis, N., Improved Rice Technology Adoption: The Role of Spatially-Dependent Risk Preference. *Agriculture*, 2021, vol. 11, n°8.

Ambali, O.I., Areal, F.J., Georgantzis, N., On Spatially Dependent Risk Preferences: The Case of Nigerian Farmers. *Sustainability*, 2021, vol. 13, n°11.

Balafoutas, L., Garcia-Gallego, A., Georgantzis, N., Jaber-Lopez, T., Mitrokostas, E., Psychopathy and Economic Behavior Among Prison Inmates: An Experiment. *Frontiers in Psychology*, 2021, vol. 12.

Navarro Dols, J., Gonzalez-Pernia, J.L., Georgantzis, N., Ashta, A., Team profiles and roles in Social Gastronomy: A qualitative study in Spain. *International Journal of Gastronomy and Food Science*, 2021, vol. 27.

Sabater-Grande, G., Garcia-Gallego, A., Georgantzis, N., Herranz-Zarzoso, N., When Will the Lockdown End? Confinement Duration Forecasts and Self-Reported Life Satisfaction in Spain: A Longitudinal Study. *Frontiers in Psychology*, 2021, vol. 12.

Tisserand, J-C., Cochard, F., Georgantzis, N., Le Gallo, J., Social preferences across different populations: Meta-analyses on the ultimatum game and dictator game. *Journal of Behavioral and Experimental Economics*, 2021, vol. 90. **CNRS 3, FNEGE 3, HCERES B**

Balafoutas, L., Garcia-Gallego, A., Georgantzis, N., Jaber-Lopez, T., Mitrokostas, E., Rehabilitation and social behavior: Experiments in prison. *Games and Economic Behavior*, 2020, vol. 119, p. 148-171. **CNRS 1, HCERES A**

Colasante, A., Garcia-Gallego, A., Georgantzis, N., Morone, A., Voluntary contributions in a system with uncertain returns: a case of systemic risk. *Journal of Economic Interaction and Coordination*, 2020, vol. 15, n°1, p. 111-132. **CNRS 4, HCERES C**

Garcia-Gallego, A., Georgantzis, N., Jaber-Lopez, T., Michailidou, G., Audience effects and other-regarding preferences against corruption: Experimental evidence. *Journal of Economic Behavior & Organization*, 2020, vol. 180, p. 159-173. **CNRS 2, HCERES A**

Garcia-Gallego, A., Georgantzis, N., Jaramillo-Gutierrez, A., Country Differences in Ultimatum Wage Bargaining with a Real Task: Evidence from Greece, Spain and the UK. *Cuadernos Económicos de ICE*, 2020, vol. 1, n°99, p. 151-169.

Sabater Grande, G., Gonzalo, H., Garcia-Gallego, A., Georgantzis, N., Herranz-Zarzoso, N., Baquero, A., Risk-taking and fairness among cocaine-dependent patients in dual diagnoses: Schizophrenia and Anti-Social Personality Disorder. *Scientific Reports*, 2020, n°10, p. 1-13.

Attanasi, G., Georgantzis, N., My, K., Gines, M., Strategic Ethics: Altruism without the other-regarding confound. *Revue Économique*, 2019, vol. 70, n°6, p. 967-998. **CNRS 2, HCERES A**

Colasante, A., Garcia-Gallego, A., Georgantzis, N., Morone, A., Temerario, T., Intragroup competition in public good games: The role of relative performance incentives and risk attitudes. *Journal of Public Economic Theory*, 2019, vol. 21, n°5, p. 847-865. **CNRS 2, HCERES A**

Georgantzis, N., De Gallo, J., Peterle, E., Tisserand, J-C., Gender differences in legal disputes: The case of French labor courts. *Revue Économique*, 2019, vol. 70, n°6, p. 1201-1211. **CNRS 2, HCERES A**

Georgantzis, N., Drouvelis, M., Does Revealing personality data affect prosocial behaviour?. *Journal of Economic Behavior & Organization*, 2019, vol. 159, p. 409-420. **CNRS 2, HCERES A**

Georgantzis, N., Tisserand, J-C., The Role of Individual Risk Attitudes on Old Wine Valuations. *Journal of Wine Economics*, 2019, vol. 14, n°4, p. 417-426. **CNRS 3, HCERES B**

Perakakis, P., Guinot, J.V., Jaber-Lopez, T-T., Garcia Gallego, M.A., Georgantzis, N., A technical note on the precise timing of behavioral events in economic experiments. *Journal of Behavioral and Experimental Finance*, 2019, vol. 21, p. 10-14.

Ruiz Martos, M.J., Garcia-Gallego, A., Georgantzis, N., The Heaven Dictator Game: Costless taking or giving. *Journal of Behavioral and Experimental Economics*, 2019, vol. 82. **CNRS 4, HCERES C**

Attanasi, G., Georgantzis, N., Rotondi, V., Vigani, D., Lottery- and survey-based risk attitudes linked through a multichoice elicitation task. *Theory and Decision*, 2018, vol. 84, n°3, p. 341-372. **CNRS 2, HCERES A**

Barreda-Terrazona, I., Garcia Gallego, M.A., Georgantzis, N., Ziros, N., Market games and social dilemmas. *Journal of Economic Behavior & Organization*, 2018, vol. 155, p. 435-444. **CNRS 2, HCERES A**

Georgantzis, N., Dragouni, M., Fouseki, K., Community participation in heritage tourism planning: is it too much to ask?. *Journal of Sustainable Tourism*, 2018, vol. 26, n°5, p. 759-781.

Georgantzis, N., Lacomba, J., Lagos, F., Milgram, J., Trust and reciprocity between neighbour countries: Morocco, France and Spain. *Revista Internacional de Sociología*, 2018, vol. 76, n°1.

Georgantzis, N., Garcia Gallego, M.A., Pereira, P., Pernias Cerrillo, J.C., Bias and size effects of price-comparison platforms: theory and experimental evi. *Review of Network Economics*, 2017, vol. 15, n°1, p. 1-34. **CNRS 3, HCERES B**

Ciarreta, A., Fatas, E., Georgantzis, N., Gutierrez Hita, C., Vertical separation vs. independent downstream entry in an electricity network: experimental insights. *Electric Power Systems Research*, 2017, vol. 143, p. 728-738.

Georgantzis, N., Parasyri, D., Tsagarakis, K., Inter-gender interaction and communication in ultimatum games. *Applied Economics Letters*, 2017, vol. 24, n°12, p. 858-862. **CNRS 4, HCERES C**

Georgantzis, N., Vasileiou, E., Kotzaivazoglou, I., Peer norm guesses and self-reported attitudes towards performance-related pay. *PLOS One*, 2017, vol. 12, n°4.

Vendrell-Herreo, F., Bustinza, O., Parry, G., Georgantzis, N., Servitization, digitization and supply chain interdependency. *Industrial Marketing Management*, 2017, vol. 60, p. 69-81. **CNRS 2, FNEGE 2, HCERES A**

Arroyo Mina, S., Revollo Fernandez, D., Aguilar Ibarra, A., Georgantzis, N., Economic behavior of fishers under climate-related uncertainty: results from field experiments in Mexico and Colombia. *Fisheries Research*, 2016, vol. 183, p. 304-317.

Barreda Tarrazona, I., Georgantzis, N., Manasakis, K., Mitrokostas, E., Petrakis, E., Endogenous managerial compensation contracts in experimental quantity-setting duopolies. *Economic Modelling*, 2016, vol. 54, p. 205-217.

Garcia Gallego, M.A., Georgantzis, N., Jaber-Lopez, T-T., Stafiero, G., An experimental study on the effect of co-payment in public services. *Journal of Behavioral and Experimental Economics*, 2016, vol. 65, p. 109-116. **CNRS 4, HCERES-ECO A, HCERES-GESTION C**

Georgantzis, N., Perakakis, P., Garcia Gallego, A., Sabater Grande, G., Ibañez, M., Ortet, G., Lopez Ovejero, S., Mezquita, L., Villa, E., Take the Money and Run: Psychopathic Behavior in the Trust Game. *Frontiers in Psychology*, 2016.

Vlachos, S., Georgantzis, N., Consumer behaviour towards organic ready-to-eat meals: a case of quality innovation. *International Journal of Food and Beverage Manufacturing and Business Models*, 2016, vol. 1, n°1, p. 11-17.

Attanasi, G., Garcia-Gallego, A., Georgantzis, N., Montesano, A., Bargaining over Strategies of Non-Cooperative Games. *Games*, 2015, vol. 6, n°3, p. 273-298.

Garcia Gallego, A., Georgantzis, N., Martin Montaner, J., Perez, T., (How) Do research and administrative duties affect university professors' teaching?. *Applied Economics*, 2015, vol. 47, n°45, p. 4868-4883.

Georgantzis, N., Vasileiou, E., An experiment on energy-saving competition with socially responsible consumers: opening the black box. *Journal of Behavioral and Experimental Economics*, 2015, vol. 58, p. 1-10. **CNRS 4, AERES Gestion C**

Attanasi, G., Corazzini, L., Georgantzis, N., Passarelli, F., Risk aversion, overconfidence and private information as determinants of majority thresholds. *Pacific Economic Review*, 2014, vol. 19, n°3, p. 355-386.

Garcia Gallego, A., Georgantzis, N., Jaramillo Gutierrez, A., Pereira, P., Pernias Cerrillo, J.C., On the evolution of monopoly pricing in Internet-assisted search markets. *Journal of Business Research*, 2014, vol. 67, n°5, p. 795-801. **CNRS 2, FNEGE 2, AERES Gestion A**

Georgantzis, N., Garcia-Gallego, A., Monopolistic Product Line Competition with Ex Post Consumer Heterogeneity. *Theoretical Economics Letters*, 2014, vol. 4, n°2, p. 155-165.

- Jaber-Lopez, T-T., Garcia Gallego, M.A., Georgantzis, N., Physiological and behavioral patterns of corruption. *Frontiers in Behavioral Neuroscience*, 2014, vol. 8.
- Rodriguez-Priego, N., Montoro Ríos, F.J., Georgantzis, N., Risk perception and commitment to reduce global climate change in Spain. *Revista Internacional de Sociología*, 2014, vol. 72, n°1, p. 173-200.
- Andreou, A., Andreou, E., Garcia Gallego, A., Georgantzis, N., An ultimatum bargaining experiment on trade union efficienc. *Bulletin of Economic Research*, 2013, vol. 65, n°4, p. 354-361. **CNRS 3, AERES Gestion B**
- Attanasi, G., Garcia Gallego, A., Georgantzis, N., Montesano, A., An Experiment on Prisoner's Dilemma with confirmed Proposals. *Organizational Behavior and Human Decision Processes*, 2013, vol. 120, n°2, p. 216-227.
- Fatas, E., Georgantzis, N., Mañez, J., Sabater Grande, G., Experimental duopolies under price guarantees. *Applied Economics*, 2013, vol. 45, n°1, p. 15-35.
- Georgantzis, N., Vasileiou, E., Are Dangerous Jobs Paid Better? European Evidence. *Research in Labor Economics*, 2013, vol. 38, p. 163-192.
- Garcia Gallego, A., Georgantzis, N., Hernan Gonzalez, R., Kujal, P., Managing a Duopolistic Water Market with Confirmed Proposals: An Experiment. *Revista Internacional de Sociología*, 2012, vol. special issue on Behavioral and Experimental Econo, p. 189-213.
- Garcia Gallego, A., Georgantzis, N., Jaramillo Gutierrez, A., Gender differences in ultimatum games: despite rather than due to risk attitudes. *Journal of Economic Behavior & Organization*, 2012, vol. 83, n°1, p. 42-49. **CNRS 2, AERES Gestion A**
- Garcia-Gallego, A., Georgantzis, N., Hernan Gonzalez, R., Kujal, P., How do Markets Manage Water Resources? An Experiment. *Environmental and Resource Economics*, 2012, vol. 53, n°1, p. 1-23. **CNRS 2, AERES Gestion**
- Georgantzis, N., Attanasi, G., García-Gallego, A., Montesano, A., Environmental agreements as a Hawk-Dove game with confirmed proposals. *Environmental Economics*, 2012, vol. 3, n°4.
- Georgantzis, N., Tsireme, A., Nikolaou, E., Tsagarakis, K., The influence of environmental policy on the decisions of managers to adopt G-SCM practices. *Clean Technology and Environmental Policy*, 2012, vol. 14, n°5, p. 953-964.
- Barreda Tarrazona, I., Garcia Gallego, A., Georgantzis, N., Andaluz Funcia, J., Gil Sanz, A., An experiment on spatial competition with endogenous pricing. *International Journal of Industrial Organization*, 2011, vol. 29, n°1, p. 74-83.
- Garcia Gallego, A., Georgantzis, N., Navarro Martinez, D., Sabater Grande, G., The stochastic component in choice and regression to the mean. *Theory and Decision*, 2011, vol. 71, n°2, p. 251-267. **CNRS 2**
- Georgantzis, N., Navarro Martinez, D., Understanding the WTA–WTP gap: Attitudes, feelings, uncertainty and personality. *Journal of Economic Psychology*, 2010, vol. 31, n°6, p. 895-907. **CNRS 3, AERES Gestion B**
- Garcia Gallego, A., Georgantzis, N., Market effects of changes in consumers' social responsibility. *Journal of Economics and Management Strategy*, 2009, vol. 18, n°1, p. 151-163.
- Georgantzis, N., García Gallego, A., Jaramillo-Gutiérrez, A., Ultimatum Salary Bargaining with Real Effort. *Economics Letters*, 2008, vol. 98, p. 78-83.
- Georgantzis, N., Brañas, P., Guillén, P., Direct and Indirect Effects of Pathological Gambling on Risk Attitudes. *Judgment and Decision Making*, 2007, vol. 2, n°2, p. 48-58.

Georgantzis, N., García Gallego, A., Gil Moltó, M.J., Orts, V., Game-theoretic Aspects of International Mergers: Theory and Case Studies. *International Review of Law and Economics*, 2006, vol. 26, p. 395-409.

Georgantzis, N., Camacho, E., García Gallego, A., Sabater-Grande, G., Buyer-Seller Interaction in Experimental Spatial Markets. *Regional Science and Urban Economics*, 2005, vol. 35, p. 89-108.

Georgantzis, N., Fatás, E., Máñez, J., Sabater-Grande, G., Pro-Competitive Price Beating Guarantees: Experimental Evidence. *Review of Industrial Organization*, 2005, vol. 26, p. 115-136.

Georgantzis, N., Gil Moltó, M.J., Orts, V., Cooperative R&D with Endogenous Technology Differentiation. *Journal of Economics and Management Strategy*, 2005, vol. 14, p. 461-476.

Georgantzis, N., Camacho, E., García Gallego, A., Sabater-Grande, G., An Experimental Validation of Hypothetical WTP for a Recyclable Product. *Environmental and Resource Economics*, 2004, vol. 27, p. 313-335.

Georgantzis, N., Camacho, E., García-Gallego, A., Sabater-Grande, G., An Experimental Test of Response Consistency in Contingent Valuation. *Ecological Economics*, 2003, vol. 47, p. 167-182.

Georgantzis, N., Barreda Tarrazona, I., Regulating Vertical Relations in the Presence of Retailer Differentiation Costs. *International Review of Law and Economics*, 2002, vol. 22, n°3, p. 227-256.

Georgantzis, N., Sabater-Grande, G., Accounting for Risk Aversion in Repeated Prisoners' Dilemma Games: An Experimental Test. *Journal of Economic Behavior & Organization*, 2002, vol. 48, n°1, p. 37-50.

Georgantzis, N., Sabater-Grande, G., Market Transparency and Collusion: On the UK Agricultural Tractor Registration Exchange. *European Journal of Law and Economics*, 2002, vol. 14, n°2, p. 129-150.

Georgantzis, N., García Gallego, A., Multiproduct Activity in an Experimental Differentiated Oligopoly. *International Journal of Industrial Organization*, 2001, vol. 19, p. 493-518.

Ouvrages

Garcia Gallego, M.A., Georgantzis, N., Jaber-Lopez, T-T., Perakakis, P., , 2014.

Chapitres d'ouvrages

Ramsden, M.W., Telling, S., Leybourne, D.J., Alonso, N., White, S., Georgantzis, N., Advances in pest risk assessment techniques focusing on invertebrate pests of European outdoor crops. Fountain, M., Pope, T., *Advances in monitoring of native and invasive insect pests of crops*, Cambridge: Burleigh Dodds Science Publishing, 2023, p. 243-264.

Akaka, J., Garcia-Gallego, A., Georgantzis, N., Rahn, C., Tisserand, J-C., Development and Adoption of Model-Based Practices in Precision Agriculture. Cammarano, D., Van Evert, F.K., Kempenaar, C., *Progress in Precision Agriculture*, Cham: Springer, 2023, p. 75-102.

Georgantzis, N., Brunner, C.B., Promotional Effort. Marciano, A., Ramello, G.B., *Encyclopedia of Law and Economics*, New York: Springer, 2019, p. 16-20.

Conférences académiques

Agnoli, L., Annunziata, A., Vasileiou, E., Georgantzis, N., The role of behavioural antecedents and consumption occasions in green innovation acceptance: the case of wine in can. *European Association of Wine Economists Conference (EuAWE) 2023*, 27-31 mai 2023, Chania, Grèce.

Basile, T., Agnoli, L., Georgantzis, N., Forleo, L.R., Perniola, R., Regenerative Viticulture: ready or not?. *44th World Congress of Vine and Wine*, 5-9 juin 2023, Cadiz/Jerez, Espagne.

Dubois, M., Agnoli, L., Georgantzis, N., Charters, S.J., Tisserand, J-C., Impact of Education and Group on Performance in Blind Tastings, an Experimental Approach. *European Association of Wine Economists Conference (EuAWE) 2023*, 27-31 mai 2023, Chania, Grèce.

Georgantzis, N., Exchange markets with endogenous quality: When the "lemons problem" enhances trade. *SEET 2023 Workshop "Southern Europe Experimental Team's Meeting"*, 2-3 février 2023, Valence, Espagne.

Agnoli, L., Charters, S.J., Georgantzis, N., Tisserand, J-C., The role of risk attitude on old wines purchase decisions. *Wine and Spirits Economics Workshop*, 9 juin 2022, Dijon, France.

Agnoli, L., Georgantzis, N., Outreville, J-F., Pinate, A., The influence of human values on the consumption and choices of alcoholic beverages. *Wine and Spirits Economics Workshop*, 9 juin 2022, Dijon, France.

Georgantzis, N., Agnoli, L., Vasileiou, E., Emotions in Wine and Spirits consumption. *183rd Seminar of the European Association of Agricultural Economics*, 8-9 septembre 2022, Zagreb, Croatie.

Georgantzis, N., Barreda, I., Garcia Gallego, A., Delegation in Oligopoly: The power of rejection. *Conférence ASSET (Association for Southern European Economic Theorists)*, 27-29 octobre 2022, Crète, Grèce.

Georgantzis, N., Hermann, C., Heitz, A., Wine and sustainability. *Academy of Wine Business Research Conference 2022*, 5-8 juillet 2022, Dijon, France.

Kazlouskaya, M., Bocin-Dumitriu, A., Van Duivenbode, L., Spyrakos, E., Tiit, K., Georgantzis, N., Agnoli, L., Cillero, C., European and International Policy Drivers in Water Scenarios for Copernicus Exploitation. *73rd International Astronautical Congress*, 18-22 septembre 2022, Paris, France.

Tisserand, J-C., Georgantzis, N., Akaka, J., Aurora Garcia Gallego, M., Decision support systems in pesticide management: Determinants of adoption and trust in DSS . *Conférence scientifique européenne "Vers une agriculture sans pesticides"*, 2-3 juin 2022, Dijon, France.

Vasileiou, E., Georgantzis, N., Agnoli, L., The role of feelings in alcohol consumption. Insights from Italy. *European Association for Wine Economists Conference (EuAWE)*, 18-21 mai 2022, Vila Real, Portugal.

Georgantzis, N., Expectations and other drivers of happiness during the COVID pandemic. *PANORisk*, 16 novembre 2021, Le Mans, France.

Georgantzis, N., Herding as signal of quality?. *Workshop on Actions, Contributions and Games*, 14-16 octobre 2021, Dijon, France.

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