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**ASSOCIATE PROFESSOR**

**DEPARTMENT: DIGITAL MANAGEMENT**

**DIGITAL LEADERSHIP RESEARCH AXIS COORDINATOR**

**DISCIPLINARY TEAM: DIGITAL MANAGEMENT**

**RESEARCH AXIS: DIGITAL LEADERSHIP**

## EDUCATION AND DEGREES

- 2022 Understand the relationships between people and their environment , LYON, France
- 2010 PhD in Economics , Lyon, France
- 2006 Master de Microéconomie Appliquée , Lyon, France

## WORK EXPERIENCE

### PROFESSIONAL EXPERIENCE

- 2017 - 2021 Associate professor (Université Lumière Lyon 2, Lyon, France)
- 2011 - 2017 Maître de conférences des universités (Université de Montpellier, Montpellier, France)

### OTHERS ACTIVITIES

- 2019 - 2021 Member of the scientific committee (Université de Lyon, IMU, Lyon, France)
- 2015 Séjour de recherche (Institute of Socio-Economic Research (LISER), Luxembourg, Luxembourg)

## TEACHING

### DISCIPLINARY TEAM

- Digital Management

### TEACHING LEVELS

- L and M Level

## **TEACHING LANGUAGES**

- English
- French

# **SCIENTIFIC ACTIVITIES**

## **RESEARCH FOCUS**

- Digital Leadership

## **RESEARCH INTERESTS**

- Economy (Économie comportementale): Artificial intelligence

## **RESEARCH ACTIVITIES**

### **International, National or Regional Research Projects**

- 2023 - 2027 In-group favoritism in intergroup conflicts ANR
- 2022 - 2025 BE-AWARE ANR
- 2016 - 2023 Local Adaptation in a Risky Environment ANR
- 2019 - 2022 Une étude sur la malhonnêteté : des émotions et de la cognition aux institutions et aux organisations ANR
- 2020 - 2021 DIGITUP FNR
- 2020 - 2021 Évaluation monétaire du temps et de la fiabilité dans les transports Rennes Métropole

## **PARTICIPATION TO THE ACTIVITIES OF ACADEMIC JOURNALS**

### **Reviewing of articles**

- Experimental Economics
- Journal of Behavior and Organization
- Journal of behavioral and experimental economics
- Journal of economic psychology
- Management Science
- Revue économique
- Social Choice and Welfare

## **PARTICIPATION TO THE ACTIVITIES OF ACADEMIC ASSOCIATIONS OR NETWORK**

### **Coordination or participation of a conference organisation**

- 2020 Organisatrice Journées doctoriales de l'ADRES

### **VISITING RESEARCH FELLOW**

- 2021 - ... Chercheur CEREN
- 2017 - 2021 Chercheur GATE
- 2011 - 2017 Membre LAMETA

### **ORGANISATION OF INTERNAL WORKSHOP OR RESEARCH EVENTS**

- 2021 - 2022 Membre du bureau FETS seminars

### **OTHER**

- Expérimenter l'économie Lycée Champollion
- 2016 - ... Membre du conseil ASFEE
- 2022 - 2024 IACITE Région Bourgogne Franche Comté
- 2022 Referee ASFEE
- 2022 Scientific committee ASFEE
- 2019 - 2021 Membre du conseil scientifique IMU de l'université de Lyon

## **INVOLVEMENT IN SCHOOL'S ACTIVITIES**

- Research activity within the framework of a CEREN led project or in collaboration with a permanent BSB faculty member
- Development of e-learning modules
- Participation in the Assurance of Learning AoL process to assess student competencies
- Participation in meetings organised within a teaching department
- Participation in / presentation during a research seminar organised at BSB
- Participation in academic meetings
- Responsibility for modules
- Supervision of professional theses
- Participation in one or more admissions boards (Chairperson of the Board or company representative during individual interviews, language tests or correction of examination papers)
- Participation in one or more scientific committees
- Participation in / presentation during a research seminar organised at BSB
- Participation in / presentation during a research seminar organised at BSB

## **INTELLECTUAL CONTRIBUTIONS**

Articles in peer refereed journals

Bazart, C., Lefebvre, M., Rosaz, J., Promoting socially desirable behaviors: experimental comparison of the procedures of persuasion and commitment. *Journal of Behavioral and Experimental Economics*, 2022, 101. **CNRS 3, FNEGE 3, HCERES B**

Beaud, M., Lefebvre, M., Rosaz, J., Other-Regarding Preferences and Giving Decision in Risky Environments: Experimental Evidence. *Review of Economic Design*, 2022. **CNRS 3, HCERES B (published on line)**

Tisserand, J-C., Hopfensitz, A., Blondel, S., Loheac, Y., Mantilla, C., Mateu, G., Rosaz, J., Rozan, A., Willinger, M., Sutan, A., Management of common pool resources: a nation-wide experiment. *Ecological Economics*, 2022, 201. **CNRS 1, FNEGE 2, HCERES A**

Jacquemet, N., Luchini, S., Rosaz, J., Shogren, J., Can we commit Future Managers to Honesty?. *Frontiers in Psychology*, 2021,(12).

Jacquemet, N., Luchini, S., Rosaz, J., Shogren, J., Truth Telling Under Oath. *Management Science*, 2019, 65,(1): 426-438. **CNRS 1eg, FNEGE 1\*, HCERES A**

Loheac, Y., Alia, H., Bazart, C., Bchir, M.A., Blondel, S., Bonescu, M., Bornier, A., Brouard, J., Chappe, N., Cochard, F., Flage, A., Galeotti, F., Hollandts, X., Jacquemet, N., Le Lec, F., Lefebvre, M., Leplat, M., Peterle, E., Petit, E., Rozan, A., Villeval, M-C., Willinger, M., Zylbersztein, A., Sutan, A., Hopfensitz, A., Peron, G., Mantilla, C., Mateu, G., Rosaz, J., Raiber, E., Tisserand, J-C., Mise en place d'une expérience avec le grand public : entre recherche, vulgarisation et pédagogie. *Revue Économique*, 2017, 68,(5): 941-953. **CNRS 2, HCERES A**

Rosaz, J., Slonim, R., Villeval, M.C., Quitting and peer effects at work. *Labour Economics*, 2016,(39): 55-67. **CNRS 2, HCERES-ECO A, HCERES-GESTION A**

Poinas, F., Rosaz, J., Roussillon, B., Updating beliefs with Imperfect Signals: Experimental Evidence. *Journal of Risk and Uncertainty*, 2012,(44): 219-241. **CNRS 2, FNEGE 2, AERES A**

Rosaz, J., Biased Information and Effort. *Economic Inquiry*, 2012,(50): 484-501. **CNRS 2, AERES A**

Rosaz, J., Villeval, M.C., Lies and Biased Evaluation: a real-effort experiment. *Journal of Economic Behavior & Organization*, 2012,(84): 537-549. **CNRS 2, AERES A**

### **Papers in Academic Conferences**

Beaud, M., Blayac, T., Rosaz, J., Stephan, M., Time is money! Experiments on the values of time saving. *2022 ESA Bologna*, August 31st-September 3rd 2022, Bologne, Italy.

Cheikbossian, G., Rosaz, J., Productive and destructive group contests: An Experimental Investigation . *12th International Conference of the French Association of Experimental Economics (ASFEE 2022)*, June 30th-July 1st 2022, Lyon, France.

Chevrier, M., Corgnet, B., Guerci, E., Rosaz, J., Influenced to be more biased by an algorithm advisor: An experimental emphasis. *12th International Conference of the French Association of Experimental Economics (ASFEE 2022)*, June 30th-July 1st 2022, Lyon, France.

Chevrier, M., Corgnet, B., Guerci, E., Rosaz, J., Influenced to be more biased by an algorithm advisor: An experimental emphasis. *AIEcon*, September 9th 2022, Hambourg, Germany.

Chevrier, M., Corgnet, B., Guerci, E., Rosaz, J., Influenced to be more biased by an algorithm advisor: An experimental emphasis. *SOPHIA: Springboard for Artificial Intelligence - Edition 2022*, November 23rd-25th 2022, Nice, France.

Bazart, C., Lefebvre, M., Rosaz, J., Promoting socially desirable behaviors - Experimental comparison of different procedures of persuasion and commitment. *ASFEE*, June 8th-9th 2017, Rennes, France.

Jacquemet, N., Luchini, S., Rosaz, J., Shogren, J., Truth Telling Under Oath. *International Meeting on Experimental and Behavioral Social Sciences*, April 14th-16th 2016, Rome, Italy.

Rosaz, J., Villeval, M.C., Lies and Biased Evaluation in a Real-Effort Experiment. *16th Meeting of The Society of Labor Economists*, April 29th-30th 2011, Vancouver, Canada.

Rosaz, J., Villeval, M.C., Lies and Biased Evaluation in a Real-Effort Experiment. *Doctoriales de l'ADRES*, January 21st-22nd 2011, Paris, France.

Poinas, F., Rosaz, J., Roussillon, B., Updating beliefs with imperfect signals: experimental evidence.. *Congrès de l'Association Française de Science Economique*, September 8th-9th 2010, Paris, France.

Rosaz, J., Villeval, M.C., Lies and Biased Evaluation in a Real-Effort Experiment. *5th Nordic Conference on Behavioral and Experimental Economics*, November 12th-13th 2010, Helsinki, Finland.

Rosaz, J., Villeval, M.C., Lies and Biased Evaluation in a Real-Effort Experiment. *Conférence de l'Association Française d'Economie Expérimentale*, September 23rd-24th 2010, Grenoble, France.

Rosaz, J., Villeval, M.C., Lies and Biased Evaluation in a Real-Effort Experiment.. *World Meeting of the Economic Science Association*, July 8th-11th 2010, Copenhagen, Denmark.

Poinas, F., Rosaz, J., Roussillon, B., Updating beliefs with imperfect signals: experimental evidence.. *World Congress of the Economic Science Association*, June 25th-28th 2009, Washington, United States.

Rosaz, J., Biased Information and Effort. *European Regional Meeting of Economic Science Association*, September 11th-14th 2008, Lyon, France.

Rosaz, J., Biased Information and Effort. *Conférence annuelle de l'AFSE*, September 19th-21st 2007, Lyon, France.

### **Press tribunes**

Bazart, C., Rosaz, J., Sutan, A., Fraude Fiscale : Pour une politique de responsabilisation . *Le Monde*, February 25th 2013

### **Research seminars**

Chevrier, M., Corgnet, B., Guerci, E., Rosaz, J., Influenced to be more biased by an algorithm advisor: An experimental emphasis, *3rd GREDEG PhD Workshop*, January 20th 2023, Nice, France.

Cheikbossian, G., Rosaz, J., Productive and destructive group contests: an experimental investigation, *Séminaire du CEEM*, November 18th 2021, Montpellier, France.

Chevrier, M., Corgnet, B., Guerci, E., Rosaz, J., Influenced to be more biased by an algorithm advisor: An experimental emphasis, *Friday meeting du LEEN*, November 18th 2021, Nice, France.

Tisserand, J-C., Hopfensitz, A., Blondel, S., Loheac, Y., Mantilla, C., Rosaz, J., Rozan, A., Willinger, M., Sutan, A., Management of common pool resource in a nation-wide experiment, *Economics online seminar of Universidad Loyola*, November 16th 2021, Séville, Spain.

Bazart, C., Lefebvre, M., Rosaz, J., Promoting socially desirable behaviors - Experimental comparison of different procedures of persuasion and commitment. , *LISER-LAB Inaugural Workshop*, September 15th 2017, Luxembourg, Luxembourg.

Jacquemet, N., Luchini, S., Rosaz, J., Shogren, J., Truth Telling Under Oath, *Séminaire du GATE*, April 4th 2017, Lyon, France.

Bazart, C., Lefebvre, M., Rosaz, J., Promoting socially desirable behaviors - Experimental comparison of different procedures of persuasion and commitment, *Séminaire du LISER*, May 3rd 2016, France.

Rosaz, J., Villeval, M.C., Lies and Biased Evaluation in a Real-Effort Experiment, *Séminaire de recherche du laboratoire GAINS*, February 1st 2011, Le Mans, France.

Poinas, F., Rosaz, J., Roussillon, B., Updating beliefs with imperfect signals: experimental evidence., *1st Annual SEBA-GATE Workshop*, May 17th 2010, Pékin, China.